

Subj: **Breakfast Bits from IIAM Week of 6-28-2010**
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The Trusted Choice®

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June 28, 2010

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Issue: 37



In This Issue

Track 2010 Bill Status on our [2010 Legislative Bulletin](#)

[73rd Annual Installation Dinner](#)

[Click here](#) for your May/June 'Maryland Messenger'

[Flood Update](#)

[Your 2010-2011 Dues is Due!](#)

IIAM Installs 2010-2011 Officers at the 73rd Annual Installation Dinner

[In Sympathy](#)

[IIAM Education Corner](#)

The Independent Insurance Agents of Maryland celebrated their 73rd Annual Installation on June 11th with a 'sold out' crowd at the Turf Valley Resort in Ellicott City, Maryland. This year the theme was 'Trusted Choice-The Winning Hand'.

Earlier that day, the association hosted a luncheon for 16 past Association Chairman. Presidents from 1964 to the outgoing 2010 president attended. Following the luncheon agents were treated to a three

IIAM Education Programs

hour 'Hot Buttons' seminar presented by Vince Phillips of Phillips & Associates, Mechanicsburg, PA. Agents attending the dinner attended the seminar free of charge. The seminar was approved for P/C and L/H credits and was a big success.

Attendees were treated to a 'Cocktail and Hors D'oeuvres Reception' as a kick off to the dinner and casino night.

Jerry Mayer, The Layton Company, once again, graciously served as IIAM's EmCee. Prior to the annual installation of officers several 'special awards' were presented. Colleen Dunn of HMS received her Commercial Accredited Customer Service Representative (ACSR) designation; Christina Robinson of Horenberg Insurance Services received her Accredited Advisor in Insurance (AAI) designation and Amy Jack of HMS received her Construction Risk Insurance Specialist (CRIS) certification. The President's Award for Outstanding Education Achievement, sponsored by Progressive Insurance was presented by Chairman Lars Olson and Sanjay Nangalia of Progressive, to HMS Insurance Associates in Hunt Valley.

Prior to the 'Bull Roast/Shrimp Feast' the 2010-2011 officers were installed. The 2010-2011 Officers are Immediate Past Chair, Lars Olson (Olson, Inc.-Gambrills); Chairman, Bill Knobloch, III (Knobloch Insurance-Manchester); Chairman-Elect, Dennis Lawson (Wetzel & Lanzi Insurance-Lutherville); Vice-Chairman, Angela Ripley, CIC (V.W. Brown Insurance-Columbia); State National Director Mr. Michael McCartin, CPCU (Joseph McCartin Insurance-College Park); Director-At-Large Ms. Terry Katz, CPCU (HMS Insurance Associates); and G. Bradford Reeves, AAI, Past President Representative were installed by Elmer Rhody, who is celebrating his 63rd year in the business. Board members, Rick Raley (Raley, Combs & Reeves); John J. Darlington (Retired), and Nancy Nicklow (W. Ray Huff & Associates) were also present. Outgoing Chairman, Lars Olson was presented with a plaque and gift for his service during the past year.

The installation was followed by 'Casino Night'. Attendees could play an array of table games and were provided with \$25,000 start money. Lucky agents (those that had any money left at the end of the evening) sold their 'funny money' for raffle tickets to win many great prizes.

It was a great evening...good food, good times, and good friends.

[Click Here for the Dinner Photo Album](#)

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Flood Update

The Independent Insurance Agents & Brokers of America (the Big "I") commented on the U.S. House of Representative's passage of H.R. 5569, the "National Flood Insurance Program Extension Act of 2010," sponsored by Rep. Maxine Waters (DCalif.) and Rep. Walter Jones (R-N.C.), which extends the currently expired National Flood Insurance Program (NFIP) until Sept. 30, 2010.

"We commend the House for passing a temporary extension and urge the Senate to take up an extension immediately," says Charles Symington, Big "I" senior vice president of government affairs. "The program has been expired since May 31, putting millions of consumers at risk from the



UPCOMING SEMINARS:

[Specialized Insurance & Bonds - AAI 82C](#)

8 July 2010 08:30 AM · IIAM Headquarters

[P/C Pre-Licensing Course](#)

12 July 2010 08:30 AM · IIAM Headquarters

[Commercial Automobile \(ACSR #8\) - Salisbury](#)

14 July 2010 09:00 AM · Hanna, Kremer & Tilghman Insurance, Inc.

[Commercial General Liability \(ACSR #7\)](#)

28 July 2010 09:00 AM · IIAM Headquarters

[Principles of Agency Management - AAI 83A](#)

4 Aug 2010 08:30 AM · IIAM Headquarters

SEATS AVAILABLE!!

For an entire listing of our programs for the remainder of the year, [click here!](#)

Legislative



Keep track of the bills that impact you and your business. The IIAM Legislative Bulletin is online and all bills may be

economic dangers of flood right in the midst of the hurricane season and storm season in the Midwest. The expiration has also threatened to wreak havoc in both the real estate and insurance markets during a period of great economic difficulty. It is vital that the program be extended and we therefore urge the Senate to act on this bill without delay."

The NFIP expired on May 31, 2010 and is currently in the midst of one of its longest lapse since it was enacted. "More than three weeks into the 2010 hurricane season, which started on June 1 and scientists are forecasting will be very active, millions of homeowners and small businesses are in flood insurance limbo," says John Prible, Big "I" vice president of federal government affairs. "We are increasingly frustrated by these repeated short term extensions and the periods of expiration that sometimes result from them. While we commend the House action today, a more permanent solution in the form of a long term extension of the program is a top priority for the Big 'I'."

In the 110th Congress, the Flood Insurance Reform and Modernization (FIRM) Act of 2007 made progress in the House and Senate. The legislation would have extended the program for five years and made significant and needed reforms to help put the program on sound financial footing. This summer, similar legislation was introduced in the House of Representatives.

viewed or saved from that site. Check in regularly to see the bills and what the IIAM Legislative Committee is doing.

Click here to visit IIAM's Legislative Bulletin

Your 2010-2011 Dues Payments are Due

By now you should have received your dues billing. Our dues cycle begins on July 1 and ends on June 30. If you haven't paid your dues, please do so as soon as possible.

You can pay online at <http://www.iiamd.org/memberapp.htm>. Please make sure you pay the Trusted Choice additional and sign that you have read and understand the authorization agreement.

Also, MAPAC contributions may be paid at this time, but must be paid by a separate check.

If you have any questions, contact Shelley at 410-766-0600 or at iiamarnold@aol.com

Our Deepest Sympathy:

To Marcy Earll and family and friends of Steve Earll. Steve (Earll Insurance Agency) served as President of IIAM in 2004 and has been the Co-Chairman of the IIAJC for many years. He was dedicated to the young golfers. Steve passed away on June 6, 2010.

To Ed Dickerson of Tri-State General Insurance and the family and friends of Ed Dickerson, Jr. and Kathy Dickerson Ellmaker. Ed, Jr., passed away on June 16, 2010 and his daughter Kathy on June 17, 2010.

To the family & friends of John Graham. John was retired, but had worked for Warfield-Dorsey, Rock-Graham Insurance, Gorges & Co., and R.J. Wilson Associations.

Our thoughts and prayers are with the families during this difficult time.

Shelley Arnold, CPCU, AU, ARM, AAI, ACSR
Independent Insurance Agents of MD

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